## Life Insurance Corporation (Singapore)Pte Ltd

## UEN 201210695E

MANAGEMENT REPORT 31/12/2018



For the financial year, from 1st January 2018 to 31st December 2018

### **Company Profile**

Life Insurance Corporation Singapore ("LIC Singapore") was incorporated as a direct life insurance company in Singapore on 30 April 2012. It is a fully owned subsidiary of the LIC of India which was established in 1956 and owned by the Government of India. Prior to obtaining the operating license from the Monetary Authority of Singapore ("MAS")' approval on 22 January 2013, LIC Singapore had operated a representative office in Singapore. The establishment of a subsidiary in Singapore is part of the LIC group's plans to expand its global footprint into South-east Asia.

#### **Products**

Under the life insurance license, LIC Singapore is permitted to write all types of life insurance products. In the year 2018, LIC Singapore launched total of four products. All of these were non-participating single-premium or two-pay endowment products. All of these products were tranche product. As part of its objectives to add value to customers and the Singapore mass market, LIC Singapore will focus on the introduction of non-participating products while continuing efforts to put in place the necessary system infrastructure and capabilities to manufacture and sell term products and participating products in the near future.

#### **Distribution channel**

In Singapore, the common channels for distributing insurance products are tied agency, bancassurance and financial advisory firms. LIC Singapore's distributes its product via financial advisory firms which provides outreach through representatives. As on 31<sup>st</sup> December 2018 we had tie up with 21 Financial Advisory firms with an outreach of approximately 2462 financial advisory representatives. We also have tie up with State Bank of India, Singapore for selling our products.

### **Corporate Governance**

LIC Singapore is governed by Insurance (Corporate Governance) Regulations 2013 which came into operation on 4 April 2013 and the "Guidelines on Corporate Governance for Financial Holding Companies, banks, direct insurers, reinsurers and captive insurers which are incorporated in Singapore" issued by the MAS on 3 April 2013.

Being a Tier 2 insurer as defined under the Insurance (Corporate Governance) Regulations 2013, the Board of LIC Singapore is responsible for the adequacy of external and internal audit functions, as well as overseeing the establishment and operation of an independent enterprise risk management system supported by an adequate risk management function.

Adherence to good corporate governance is an integral part of the philosophy of LIC's business conduct. The Board of Directors and Management of LIC Singapore place great importance on high standards of corporate conduct and are committed to promoting and maintaining values which emphasize integrity, honesty and proper conduct at all times in the business operations and dealings of the insurer. Aligning to the LIC group's commitment to put customers first, LIC Singapore practices operational transformation, information sharing, and accountability and ensures dialogue with all stakeholders in addition to formulation of value-based policies and practices at all levels.

#### **Board Composition**

LIC Singapore's Board comprises three members, namely:

- Mr Hemant Bhargava, Board Chairman;
- Mr. M. Govindaraju, Executive Director (also the Chief Executive Officer ("CEO") of LIC Singapore).
- Mr K V Rao, Independent Director

Board meetings are generally held once in three months. The Board provides strategic direction and execution, ensures financial discipline and accountability to the policyholders and also ensures the interest of the policyholders and stakeholders. The Board is responsible for overseeing the invested assets and the investment process of LIC Singapore. The Board will rely on the Investment Committee /CEO for ensuring that the day to day management of the investment portfolio is appropriate. Financial powers are delegated to the Investment Committee and to the CEO separately. The Board approves the investment policy statement and asset allocation and the policy will be up for review annually. At least quarterly, the Board will review the performance of the investment portfolio and consider and decide upon any special circumstances or issues that may arise.

#### **Risk Management**

The parent Company, LIC of India has a committed focus on the risk management systems for its investment functions by efficiently managing risk and returns by implementing comprehensive risk management policies, risk adjusted investment decisions and incorporating a strong risk mitigation culture.

LIC Singapore has the same commitment as the parent company on s risk management. As per the mandatory requirements stated in the MAS Notice 126 "ERM for Insurers", LIC Singapore has established its ERM framework and will continue to enhance its ERM framework and internal controls as the business continues to grow steadily. In accordance to MAS Notice 126, LIC Singapore as a Tier 2 insurer has performed its own risk and solvency assessment to assess the adequacy of their risk management, and current and projected future solvency positions for 2017.LIC Singapore also has done its Internal Audit in 2018

LIC Singapore operates in a mature and competitive insurance landscape in Singapore with established life insurance players. LIC Singapore expects to face substantial challenges to grow its portfolio in a measured manner, differentiate its product and service offerings from other players, and acquire market share in the life insurance segment. Based on a high-level risk assessment of the current risk profile, the material risks to LIC Singapore are life insurance risk, interest rate risk (including asset-liability mismatch risk), credit risk, liquidity risk, , operational risk as well as strategic risk relating to the undertaking of management decisions to develop the business.

#### Life insurance risk

The principal activity of LIC Singapore is to provide life insurance protection against risks such as mortality and morbidity (disability, personal accident). Incorrect estimation of assumptions used in pricing the product as well as the setting of technical provisions may give rise to potential shortfalls when actual experience deviates from expected experience. Sources of assumptions affecting insurance risks include policy lapses and policy claims such as mortality, morbidity and expenses.

LIC Singapore utilizes surplus reinsurance to manage mortality and morbidity risks.

In addition, LIC Singapore has internal Product Development process comprising Appointed Actuary, Managers from the IT, Finance, Sales and Policy Services/Claims departments to determine the design and pricing of products. The product development and pricing process in itself constitutes an important aspect of the risk assessment and management process. The Appointed Actuary reviews and certifies all new product submissions to the MAS in accordance to MAS Notice 302 and actuarial guidance notes issued by

Singapore Actuarial Society. The ultimate responsibility to approve the final design and pricing of products prior to launch rests with the Chief Executive Officer and the Board of LIC Singapore.

LIC Singapore's reinsurance management policy is to place reinsurance with counterparties that have a good credit rating and concentration of risk is avoided by following policy guidelines in respect of counterparties' limits that are set each year. LIC Singapore has entered into one life reinsurance arrangement commencing from 1 July 2013 in relation to its Non-participating business.

## Interest rate risk (including asset-liability mismatch risk)

LIC's objectives of investment of funds are to earn a sufficient return to fund all policyholder liabilities, match or exceed the expected returns assumed in product pricing, meet all solvency norms and capital adequacy ratio, and contribute to the growth of surplus.

LIC Singapore's exposure to changes in interest rates relates primarily to interest-earning financial assets such as Singapore Government bonds and corporate bonds, as LIC Singapore underwrites only single premium non-participating endowment products. The assets backing these policy liabilities are Singapore Government bonds of suitable tenor with such proportion in investment grade corporate bonds to achieve the investment return assumed for product pricing purposes. Interest rate risk is managed on an ongoing basis by considering the duration and maturity of assets and liabilities. Assets are also held in cash pending investment in appropriate bonds and to support the running expenses in the business. Matching assets and liabilities in terms of size, duration minimizes the asset-liability mismatch risks.

Unless the Board of Directors directs otherwise, assets held in the Shareholders' Fund are invested in cash and Singapore Government bonds.

LIC Singapore does not use any derivative financial instruments.

#### Credit risk

Credit risk is the risk of financial loss to LIC Singapore if a customer or counterparty to a financial instrument fails to meet its contractual obligations. LIC Singapore has put in place a credit policy and the exposure to credit risk is monitored on an ongoing basis. Cash is placed with regulated financial institutions. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the statement of financial position.

At the reporting date, there are no significant concentrations of credit risk.

#### Liquidity risk

Liquidity risk is the risk that LIC Singapore will counter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or other financial assets.

At the reporting date, there is no significant liquidity risk faced by LIC Singapore.

#### Market risk

Market risk is the risk that changes in market prices, such as interest rates, foreign exchange rates and equity prices will affect LIC Singapore's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

At the reporting date, LIC Singapore does not have any exposure to foreign currency and equity price risks.

#### **Operational risk**

Operational risk arises from any event or action that may potentially impact partly or completely the achievement of LIC Singapore's financial objectives resulting from inadequate or failed internal processes and systems, human factors, or external events.

It will continue to enhance its internal risk mitigation and process controls to mitigate potential lapses in its ongoing business activities.

### Concentration risk

The Company does not have any significant concentration risk

#### **Product Classification**

LIC Singapore currently only writes non-participating single premium or two-pay premium life insurance business.

#### Life insurance contract liabilities

Insurance contracts are recognized and measured in accordance with the terms and conditions of the respective contracts and are based on guidelines laid down by the respective insurance regulations. The key elements affecting insurance contract liabilities are the premiums, benefit payments, maintenance expenses and valuation discount rate methodology used to calculate policy liabilities.

Life insurance liabilities are recognized immediately after contracts are entered into and premiums are charged. Gross premium valuation method is used according to Singapore Risk Based Capital Regulation ("RBC"). In the case of Non-participating policies, in which all future benefits are guaranteed, life insurance liabilities are calculated as the sum of present values of expected future outgoes minus present values of expected future premium income, discounted using an appropriate discount rate. Extra risk margin is incorporated to allow for adverse deviation from expected experiences.

According to Singapore RBC regulation, the valuation discount rate is equal to the zero coupon spot yields on Singapore Government Securities.

The assumptions on morality, disability, critical illness, expenses and lapses are derived from companies' own experience studies, reference to pricing assumptions and market benchmarks.

#### Capital management

All licensed insurers that carry on insurance business in Singapore are subject to the prudential standards which set out the basis for calculating the fund solvency requirements ("FSR") and capital adequacy requirement ("CAR"), which is a minimal level of capital that must be held to meet policyholders' obligations. The FSR and CAR apply a risk-based approach to capital adequacy and are determined to be the sum of the aggregate of the total risk requirement of all insurance funds established and maintained by the insurer under the Act. All risk requirements of all insurance funds are calculated based on current life contract liabilities and assets with respect to risk factors prescribed by MAS. It is LIC Singapore's policy to hold capital levels in excess of FSR and CAR.

LIC Singapore defines "available capital" to be share capital and accumulated profits in the insurance fund. The immediate holding company and ultimate holding company, LIC of India, ensures that the insurer has adequate capital in order to meet its obligations and to sustain ongoing operations.

LIC Singapore started operations in 2013. The current paid-up ordinary share capital is \$33.9 million. LIC Singapore's CAR ratio as on 31/12/2018 was 1677.56% and well above the regulatory minimum.

M.Govindaraju CEO

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 1 GENERAL

The Company (Registration No. 201210695E) is incorporated in Singapore with its principal place of business and registered office at 3 Raffles Place, #07-01, Bharat Building, Singapore 048617. The financial statements are expressed in Singapore dollars.

The immediate and ultimate holding company is Life Insurance Corporation of India, set-up in India by an Act of Parliament in 1956.

The Company was registered as a direct insurer on April 30, 2012 under the Insurance Act, Chapter 142 ("Insurance Act") to carry on life insurance business.

The financial statements of the Company for the year ended December 31, 2018 were authorised for issue by the Board of Directors on March 22, 2019.

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**2.1 BASIS OF ACCOUNTING** - The financial statements have been prepared in accordance with the historical cost basis except as disclosed in the accounting policies below, and are drawn up in accordance with the provisions of the Singapore Companies Act and Financial Reporting Standards in Singapore ("FRSs").

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Company takes into account the characteristics of the asset or liability which market participants would take into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these financial statements is determined on such a basis, except leasing transactions that are within the scope of FRS 17 Leases, and measurements have some similarities to fair value but are not fair value, such as value in use in FRS 36 *Impairment of Assets* 

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than the quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

2.2 ADOPTION OF NEW AND REVISED STANDARDS - In the current financial year, the Company has adopted all the new and revised FRSs and Interpretations of FRS ("INT FRS") that are relevant to its operations and effective for annual periods beginning on or after January 1, 2018. The adoption of these new/revised FRSs, and amendments to FRSs does not result in changes to the Company's accounting policies and has no material effect on the amounts reported for the current or prior year except as disclosed below:

Amendments to FRS 104 to Insurance Contracts: Applying FRS 109 Financial Instruments with FRS 104 Insurance Contracts

The amendments introduce two optional approaches for entities that issue insurance contracts within the scope of FRS104 Insurance Contracts, which provides some entities with a temporary exemption from application of FRS 109 (the "deferral approach") for annual periods beginning before January 1, 2021; and gives all entities with insurance contracts the option, following full adoption of FRS 109, to present changes in fair value on qualifying designated financial assets in other comprehensive income (OCI) instead of profit or loss (the "overlay approach").

Management has concluded that the Company is qualified for the temporary exemption as the Company has not previously applied FRS 109 and its activities are predominantly connected with insurance. As at December 31, 2018, the carrying amount of its liabilities arising from contracts within the scope of FRS 104 is significant as compared to the total carrying amount of all its liabilities, and the percentage of the total carrying amount of its liabilities connected with insurance is greater than 90% of the total carrying amount of all its liabilities.

The table below presents an analysis of the fair value of classes of financial assets as at December 31, 2018, as well as the corresponding change in fair value during the financial year. The financial assets are divided into two categories:

- Assets for which their contractual cash flows represent solely payments of principal and interest ("SPPI"), excluding any financial assets that are held for trading or that are managed and whose performance is evaluated on a fair value basis; and
- All financial assets other than those specified in SPPI above (i.e. those for which contractual cash flows do not represent SPPI, assets that are held for trading and assets that are managed and whose performance is evaluated on a fair value basis). As at December 31, 2018, the Company does not hold financial assets in this category.

	Fair value as at	
	December 31, 2018	Fair value changes
2018	\$	\$
Financial Assets - SPPI		
Debt securities	52,801,965	(657,007)
Cash, bank balances and fixed deposits	10,120,608	-
Other receivables	477,792	-

In the table above, cash, bank balances and fixed deposits and other receivables have been used as a reasonable approximation to fair value.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

At the date of authorisation of these financial statements, the following FRSs were issued but not effective and are expected to have an impact to the Company in the periods of their initial application:

#### Effective for annual periods beginning on or after January 1, 2019

FRS 116 Leases - The Standard provides a comprehensive model for the identification of lease arrangements and their treatment in the financial statements of both lesses and lessors. The identification of leases, distinguishing between leases and service contracts, are determined on the basis of whether there is an identified asset controlled by the customer.

Significant changes to lessee accounting are introduced, with the distinction between operating and finance leases removed and assets and liabilities are recognised in respect of all leases (subject to limited exemptions for short-term leases and leases for low value assets). The Standard maintains substantially the lessor accounting approach under the existing framework. A number of new standards, amendments to standards and interpretations are effective for annual period January 1, 2017, and have been applied in preparing these financial statements. None of these have a significant effect on the financial statements of the Company.

Management anticipates that the initial application of the new FRS 116 will result in changes to the accounting policies relating to right-of-use assets and lease liabilities and are expected to be impacted by approximately \$759,000. Additional disclosure will also be made with respect of right-of-use assets and lease liabilities. Management does not plan to early adopt the new FRS 116.

### Effective for annual periods beginning on or after January 1, 2021

FRS 117 Insurance Contracts - FRS 117 establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts and supersedes FRS 104 Insurance Contracts.

The Standard outlines a Building Block Model, which is modified for insurance contracts with direct participation features, described as the Variable Fee Approach. The model is simplified if certain criteria are met by measuring the liability for remaining coverage using the Premium Allocation Approach. The model will use current assumptions to estimate the amount, timing and uncertainty of future cash flows and it will explicitly measure the cost of that uncertainty; it takes into account market interest rates and the impact of policyholders' options and guarantees.

Profit from selling insurance policies is deferred in a separate liability component on day 1 and aggregated in groups of insurance contracts; it is then reported systematically through profit or loss over the period during which insurers provide cover after making adjustments from changes in assumptions relating to future coverage.

Management anticipates that the initial application of the FRS 117 will result changes to the accounting policies relating to insurance contract liabilities. Additional disclosures will also be made with respect of insurance contract liabilities, including any significant judgement and estimation made. It is currently impracticable to disclose any further information on the known or reasonably estimable impact to the Company's financial statements in the period of initial application as management has yet to complete its detailed assessment. Management does not plan to early adopt the new FRS 117.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.3 Classification of insurance contracts

Insurance contracts are those contracts under which the Company accepts significant insurance risk from the policyholder by agreeing to compensate the policyholder or other beneficiary if a specified uncertain future event adversely affects the policyholder or other beneficiary. Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period.

#### 2.4 Insurance contracts

#### (a) Premiums and commission

Premiums is recognised as income when due from policyholders. Premiums not received on the due date are recognised as revenue with the corresponding outstanding premiums recognised in the balance sheet. The corresponding commission payable is accountable for on the same basis.

The Company does not recognise deferring acquisition costs for its insurance contracts as it is assessed to be immaterial.

#### (b) Claims and benefits incurred

Claims include maturities, annuities, surrenders, deaths and other claim events. Maturity claims are recorded on the policy maturity date. Annuity claims are recorded when the annuity becomes due for payment. Surrenders are recorded when paid, death claims and payments on other claim events are recorded when notified.

Benefits are recorded as an expense when they are incurred.

### (c) Reinsurance

Assets, liabilities, income and expense arising from reinsurance contracts are presented separately from the assets, liabilities, income and expense from the related insurance contracts because the reinsurance arrangements do not relieve the Company from its direct obligations to its policyholders.

An asset or liability is recognised in the balance sheet representing premiums due to or payments due from reinsurers and the share of benefits and claims recoverable from reinsurers. The net amount is presented in the balance sheet when, and only when, the Company has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. The measurement of reinsurance assets is consistent with the measurement of the underlying insurance contracts.

Amounts recoverable under reinsurance contracts are assessed for impairment at each reporting date. Such assets are deemed impaired if there is objective evidence, as a result of an event that occurred after its initial recognition, that the Company may not recover all amounts due and that the event has a reliably measurable impact on the amounts that the Company will receive from the reinsurer.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### (d) Insurance contract liabilities

A liability for contractual benefits that are expected to be incurred in the future is recorded when the premiums are recognised. The liability is measured using assumptions considered to be appropriate for the policies in force. The actuarial valuation basis is determined by the Appointed Actuary and complies with the Insurance Act, Cap. 142 and Insurance (Valuation and Capital) Regulations and guidance notes issued by the Singapore Actuarial Society ("SAS") "GN L01" and "GN L02".

Additional provision is made in the valuation assumptions to allow for any adverse deviation from the best estimate experience. Provision for adverse deviation ("PAD") is reviewed annually by the Appointed Actuary to assess its appropriateness and sufficiency.

#### (e) Liability adequacy test

At each reporting date, liability adequacy tests are assessed on each insurance fund to assess the adequacy of the insurance contract liabilities. In performing these tests, current best estimates of discounted contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities, are used. Where a shortfall is identified, additional provision is made and the deficiency is charged to profit or loss in the statement of comprehensive income.

#### 2.5 Financial instruments

#### 2.5.1 Non-derivative financial assets

The Company initially recognises loans and receivables and deposits on the date that they are originated. All other financial assets are recognised initially on the trade date at which the Company becomes a party to the contractual provisions of the instrument.

The Company derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Company is recognised as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. The Company's non-derivative financial assets comprise loans and receivables.

The Company classifies non-derivative financial assets into the following categories: loans and receivables, financial assets at fair value through profit or loss and held-to-maturity financial assets.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D))

#### (a) Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables of the Company comprise of cash and cash equivalents and other receivables.

#### (b) Cash and cash equivalents

Cash and cash equivalents comprise cash and bank balances.

### (c) Financial assets at fair value through profit or loss

A financial asset is classified at fair value through profit or loss if it is classified as held for trading or is designated as such upon initial recognition. Financial assets are designated at fair value through profit or loss if the Company manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Company's documented risk management or investment strategy. Attributable transaction costs are recognised in profit or loss as incurred. Financial assets at fair value through profit or loss are measured at fair value, and changes therein are recognised in profit or loss.

As disclosed in Note 7, some of the debt securities held by the Company are designated at fair value through profit or loss.

#### (d) Held-to-maturity financial assets

If the Company has the positive intent and ability to hold debt securities to maturity, then such financial assets are classified as held-to-maturity. Held-to-maturity financial assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, held-to-maturity financial assets are measured at amortised cost using the effective interest method, less any impairment losses. As disclosed in note 7, held-to-maturity financial assets comprise certain debt securities.

#### 2.5.2 Non-derivative financial liabilities

Financial liabilities are recognised initially on the trade date at which the Company becomes a party to the contractual provisions of the instrument.

The Company derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.5.2 Non-derivative financial liabilities (Cont'd)

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously

Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method.

Non-derivative financial liabilities of the Company comprise accrued expenses and other payables.

#### 2.5.3 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects.

#### 2.6 Plant and equipment

Items of plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of plant and equipment have different useful lives, they are accounted for as separate items (major components) of plant and equipment.

The gain and loss on disposal of an item of plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of plant and equipment, and is recognised net within other income/other expenses in profit or loss.

The cost of replacing part of an item of plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Company and its cost can be measured reliably. The carrying amount of the replaced component is derecognised. The costs of the day-to-day servicing of plant and equipment are recognised in profit or loss as incurred.

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed and if a component has a useful life that is different from the remainder of that asset, that component is depreciated separately.

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each component of an item of plant and equipment, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.6 Plant and equipment (Cont'd)

The estimated useful life is as follows:

Furniture - 5 years
Office equipment - 5 years
Computers - 3 years
Renovation - 2 years

Fully depreciated assets are retained in the financial statement until they are no longer in use.

Depreciation methods, useful lives and residual values are reviewed, and adjusted as appropriate, at each reporting date.

#### 2.7 Impairment

## 2.7.1 Impairment of non-derivative financial assets

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Company on terms that the Company would not consider otherwise, or indications that a debtor will enter bankruptcy.

#### 2.7.2 Loans and receivables and held-to-maturity investments

The Company considers evidence of impairment for loans and receivables and held-to-maturity financial assets at both a specific asset and collective level. Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

In assessing collective impairment, the Company uses historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows, discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and receivables or held-to-maturity financial assets. When the Company considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.7.3 Impairment of non-financial assets

The carrying amounts of the Company's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the assets' recoverable amounts are estimated. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the CGU (group of CGUs), and then to reduce the carrying amounts of the other assets in the CGU (group of CGUs) on a *pro rata* basis.

An impairment loss in respect of assets recognised in prior periods is assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation, if no impairment loss had been recognised.

#### 2.8 Employee benefits

#### 2.8.1 Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees.

### 2.8.2 Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### 2.8.3 Short-term compensated absences

Short-term accumulating compensated absences are recognised when the employees render service that increases their entitlement to future compensated absences.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.9 Net investment income

Net investment income comprises interest income, investment related expenses, net gains/losses on the disposal financial assets, changes in the fair value of financial assets at fair value through profit or loss that are recognised in profit or loss and impairment losses recognised on financial assets that are recognised in profit or loss. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

### 2.10 Lease payment

Payments made under operating leases are recognised in profit or loss on a straightline basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease

#### 2.11 Income tax

Income tax expense comprises current and deferred tax. Current tax and deferred tax are recognised in profit or loss except to the extent that it relates to items recognised directly in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

## 3 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Company's accounting policies, which are described in Note 2, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

(i) Critical judgements in applying the Company's accounting policies

Management is of the opinion that any instances of application of judgements are not expected to have a significant effect on the amounts recognised in the financial statements, except for those relating to insurance contract liabilities (refer to estimation uncertainty below). Management discussed with the directors the development, selection and disclosure of the company's critical accounting policies and estimates and the application of these policies and estimates.

(ii) Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below:

Key assumptions used for deriving the insurance contract liabilities include mortality, voluntary terminations, administration expenses and discount rate. Given the Company was just established in 2012, experience is limited and therefore reliance has been placed on external benchmarks to set the assumptions. As the experience will unfold, appropriateness of these assumptions will be investigated. The Company bases the mortality assumptions on the reinsurers' mortality tables. Voluntary terminations are based on external benchmarks as the Company has limited experience currently. Estimates of administration expenses are determined in line with the expected costs in future. The derivation of the discount rate is in accordance with the MAS Notice 319 and guidance note issued by the Singapore Actuarial Society (SAS GNL02). It has been assumed that current tax legislation and rates continue substantially unaltered. In addition, an appropriate risk margin allowance for adverse deviation from the estimates is made.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

## 3 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONT'D)

(ii) Key sources of estimation uncertainty (Cont'd)

#### Sensitivity analysis

The following table presents the sensitivity of the value of insurance contract liabilities to movements in the variables used in the estimation of insurance contract liabilities.

Variable	Change in variable	Change in liability	Change in liability and profit/loss
		\$	\$
Lowering of discount rate	-0.5%	+735,075	-735,075
Worsening of base renewal expense level	+10%	+186,054	-186,054
Worsening of lapse rate	-10%	+16,543	-16,543
Worsening of mortality	+10%	+508	-508

The above analyses are based on a change in an assumption whilst not changing any other assumptions. The whole discount rate curve is assumed to incur a parallel shift of 50bps down in the discount rate sensitivity.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 4 FINANCIAL RISK MANAGEMENT

#### General Information of the Insurance product launched during the year 2018:

The Company has launched following single premium and regular premium endowment type products during the year 2018 for various terms:

- 1. Grow More II Single Premium Endowment Product (Non-Par) for 3 years and 6 years term.
- 2. Smart Choice Regular Premium Endowment Product (Non -Par) for 6 year term with two annual premium.
- 3. Grow Fast Single Premium Endowment Product (Non-Par) for 3 years.
- 4. Invest Smart III Regular Premium Endowment Product (Non -Par) for 5 year term with two annual premium.

#### Life insurance non-par contracts

The life insurance non-par contracts consist of single premium and regular premium endowment policy.

The risk under any insurance contract is the possibility that the insured event occurs and thus the uncertainty of the amount of the resulting claim. However, considering the nature of the guaranteed benefits (guaranteed simple interest rate at 1.00 % to 2.40%) under the product, the key risk to the company is the investment return assumption.

#### Reinsurance contract

Reinsurance contract exists for all policies of Individual Whole Life Plan, Term Assurance Plan and their attaching riders which have not been sold by the company during the year.

#### Categories of financial instruments

Categories of financial instruments		
	2018	2017
	\$	\$
Financial assets		
Investments and loan	52,801,965	33,193,189
Other receivables	477,792	307,997
Cash and cash equivalent	10,120,608	7,989,332
Financial liabilities		
Other payables and accruals	275,941	172,027

## Financial risk management objectives and policies

Exposure to credit, liquidity, interest rate and currency risk arises in the normal course of the Company's business. The Company has established risk management policies and guidelines which set out its overall business strategies, its tolerance of risk and its general risk management philosophy. Such established policies are reviewed annually by the Company's management and periodic reviews are undertaken to ensure that the Company's policy guidelines are adhered to.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 4 FINANCIAL RISK MANAGEMENT (CONT'D)

### (a) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations.

Management has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount. The Company does not require collateral in respect of financial assets.

The Company is exposed to geographical concentration of risks as all its contracts originated in Singapore. At the reporting date, cash is placed with regulated financial institutions. The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the statement of financial position.

		Financ	cial strength ra	ating	
	AAA	A to AA	B to BBB	Not rated	Total
	\$	\$	\$	\$	\$
2018					
Debt securities: Designated at fair value through profit or loss	10,753,905	16,302,100	25,745,960	_	52,801,965
Held-for-maturity	10,733,303	10,302,100	23,743,900		32,801,903
investments		-	-	-	
	10,753,905	16,302,100	25,745,960	-	52,801,965
Other receivables Cash and cash	-	-	-	477,792	477,792
equivalents	-	850,936	9,267,774	1,898	10,120,608
	10,753,905	17,153,036	35,013,734	479,690	63,400,365
2017					
Debt securities: Designated at fair value through profit					
or loss Held-for-maturity	6,769,207	10,528,235	15,895,747	-	33,193,189
investments		255,389	-	-	255,389
	6,769,207	10,783,624	15,895,747	-	33,448,578
Policy loan	-	-	-	30,000	30,000
Other receivables Cash and cash	-	-	-	307,997	307,997
equivalents		980,370	7,000,934	8,028	7,989,332
	6,769,207	11,763,994	22,896,681	346,025	41,775,907
				·	

# NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 4 FINANCIAL RISK MANAGEMENT (CONT'D)

#### (b) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or other financial assets.

The following are the expected contractual undiscounted cash outflows of financial liabilities, including interest payments and excluding the impact of netting agreements:

		Cash flows			
	Carrying	Contractual	Within	Within	More than
	amount	cash flows	1 year	1 to 5 years	5 years
	\$	\$	\$	\$	\$
2018					
Insurance contract					
provisions	44,955,800	47,837,656	231,721	43,623,034	3,982,902
Other payables and					
accruals	275,941	275,941	275,941	-	
	45,231,741	48,113,597	507,662	43,623,034	3,982,902
2017					
Insurance contract					
provisions	30,798,752	33,072,398	(4,881,415)	35,123,230	2,830,583
Other payables and	, ,	, ,	( , , , ,	, ,	, ,
accruals	172,027	172,027	172,027	-	
	30,970,779	33,244,425	(4,709,388)	35,123,230	2,830,583

### (c) Market risk

Market risk is the risk that changes in market prices, such as interest rates, foreign exchange rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

At balance sheet date, the Company does not have any significant exposure to foreign currencies and equity price risks.

### (d) Interest rate risk

The Company's exposure to changes in interest rates relates primarily to investment in debt securities. Substantially, the Company's exposure to market risk for changes in interest rate is concentrated in its investment portfolio and insurance liabilities. The Company monitors this exposure through periodic reviews of its asset and liability positions. Estimates of cash flows, as well as the impact of interest rate fluctuations relating to the investment portfolio and insurance liabilities, are modelled and reviewed regularly. The overall objective of these strategies is to limit the net changes in the value of assets and liabilities arising from interest rate movements.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

### 4 FINANCIAL RISK MANAGEMENT (CONT'D)

Effective interest rates and repricing analysis

In respect of interest-earning financial assets and interest-bearing liabilities, the following table indicates their effective interest rate at the reporting date and the periods in which they reprice:

	Effective	Floating interest rate maturing	Fixed ir	nterest rate matu	uring		
	interest rate	within 1 to 5	within 1 year	1 to 5 years	after 5 years	No maturity date	Total
2018	%	\$	\$	\$	\$	\$	\$
Financial assets							
Debt securities	2.75	744,015	11,746,102	34,546,423	5,765,425	-	52,801,965
Other receivables Cash and cash	-	-	-	-	-	477,792	477,792
equivalents	1.48	-	10,120,608	-	-	-	10,120,608
		744,015	21,866,710	34,546,423	5,765,425	477,792	63,400,365
2017							
Financial assets							
Debt securities	2.51	744,607	8,601,958	16,367,143	7,734,870	-	33,448,578
Other receivables Cash and cash	-	-	-	-	-	307,997	307,997
equivalents	0.95		7,989,332	-	-	-	7,989,332
		744,607	16,591,290	16,367,143	7,734,870	307,997	41,745,907

#### Risk arising from guaranteed returns on insurance

On death or maturity, there is an effective guarantee under our insurance contracts. The Company pays the sum assured on death or maturity. The implicit guaranteed simple interest rate in our products ranges between 1.00% to 2.40%. Existing policy reserves are sufficient to ensure that guarantees may be met.

# NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

### 4 FINANCIAL RISK MANAGEMENT (CONT'D)

## Accounting classification and fair values

Fair values versus carrying amounts

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position, are as follows:

	<u>Note</u>	Designated at fair value	Loans and receivables	Held-to- maturity	Other financial liabilities within scope FRS 39	Total carrying amount	Fair value
2018		\$	\$	\$	\$	\$	\$
Investments and loan	7	52,801,965	-	-	-	52,801,965	52,801,965
Other receivables	8	-	477,792	-	-	477,792	477,792
Cash and cash equivalents	9		10,120,608	-	-	10,120,608	10,120,608
		52,801,965	10,598,400	-	-	63,400,365	44,078,050
Other payables and accruals	12		-	-	(275,941)	(275,941)	(275,941)
2017							
Investments and loan	7	33,193,189	30,000	255,389	-	33,478,578	33,479,650
Other receivables	8	-	307,997	-	-	307,997	307,997
Cash and cash equivalents	9	-	7,989,332	-	-	7,989,332	7,989,332
·		33,193,189	8,512,219	255,389	-	41,775,907	41,776,979
Other payables and accruals	12		-		(172,027)	(172,027)	(172,027)

## **NOTES TO THE FINANCIAL STATEMENTS December 31, 2018**

#### 4 FINANCIAL RISK MANAGEMENT (CONT'D)

Valuation processes applied by the Company

The Company established an investment committee which comprises the Chief Executive, certified actuary and finance manager.

The investment committee reviews monthly performance reports issued by fund manager. All investments held by the Company are quoted in the active market.

#### Investments in debt securities

The fair value of financial assets at fair value through profit or loss is determined by reference to their quoted closing bid prices at the reporting date.

#### Other financial assets and liabilities

The carrying amounts of other financial assets and liabilities with a maturity of less than one year (including other receivables, cash and cash equivalents, and other payables and accruals) are assumed to approximate their fair values because of the short period to maturity.

#### Fair value hierarchy

The table below analyses fair value measurements for financial assets and financial liabilities, by the levels in the fair value hierarchy based on the inputs to valuation techniques. The different levels have been defined as follows:

- quoted prices (unadjusted) in active markets for identical assets or liabilities Level 1: that the Company can access at the measurement date.
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).

Level 3: unobservable inputs for the asset or liability.

Financial assets and financial liabilities carried at fair value

	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
2018				
Financial assets designated at fair value through profit or loss	52,801,965	-	-	52,801,965
2017				
Financial assets designated at fair value through profit or loss	33,193,189	-	-	33,193,189

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### **5 RELATED PARTIES**

For the purpose of these financial statements, parties are considered to be related to the Company if the Company has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Company and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

### Key management personnel compensation

Key management personnel of the Company are those persons having the authority and responsibility for planning, directing and controlling the activities of the Company. The directors of the Company are considered as key management personnel.

The remuneration of key management personnel compensation during the year was as follows:

	2018	2017
	\$	\$
Directors' remuneration and other employment benefits	151,363	135,273

# NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

## 6 PLANT AND EQUIPMENT

Furniture				
and			Work-In-	
Office Equipment	Computers	Renovation	Progress	Total
\$	\$	\$	\$	\$
59,369	674,911	346,842	-	1,081,122
-	32,524	-	-	32,524
	-	-	-	
59,369	707,435	346,842	-	1,113,646
-	-	-	54,892	54,892
	-	-	-	
59,369	707,435	346,842	54,892	1,168,538
49.801	617 <i>.</i> 712	298,518	-	966,031
			-	71,612
-	-	-	-	, <u>-</u>
59,369	646,414	331,860	-	1,037,643
-			-	53,345
-	-	-	-	, -
59,369	684,777	346,842	-	1,090,988
	22,658	-	54,892	77,550
-	61,021	14,982	_	76,003
	and Office Equipment  \$ 59,369 59,369 59,369  49,801 9,568 - 59,369 - 59,369	and Office Equipment  \$  59,369	and Office Equipment         Computers         Renovation           \$         \$         \$           59,369         674,911         346,842           -         32,524         -           -         -         -           59,369         707,435         346,842           -         -         -           59,369         707,435         346,842           49,801         617,712         298,518           9,568         28,702         33,342           -         -         -           59,369         646,414         331,860           -         38,363         14,982           -         -         -           59,369         684,777         346,842	and Office Equipment         Computers         Renovation         Work-In-Progress           \$         \$         \$         \$           59,369         674,911         346,842         -           -         32,524         -         -           -         -         -         -           59,369         707,435         346,842         -           -         -         -         54,892           -         -         -         -           59,369         707,435         346,842         54,892           49,801         617,712         298,518         -           9,568         28,702         33,342         -           -         -         -         -           59,369         646,414         331,860         -           -         38,363         14,982         -           -         -         -         -           59,369         684,777         346,842         -

Included in work-in-progress is office renovation cost incurred amounting to \$54,892 (2017: \$Nil).

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 7 INVESTMENTS AND LOAN

	2018	2017
	\$	\$
Debt securities		
Fair value through profit or loss	52,801,965	33,193,189
Held-to-maturity at amortised cost	-	255,389
	52,801,965	33,478,578
Policy loan	-	30,000
Total investments and loan	52,801,965	33,478,578

The current portion of debt securities, including MAS treasury bills, is \$11,996,318 (2017: \$8,601,958) with the remaining being non-current portion of \$40,805,647 (2017: \$24,591,231). The debt securities have stated interest rates of 0.00 % to 4.50% (2017: 0.00% to 4.84%) and mature substantially over 1 year to 6 years.

Policy loan is loan secured by the cash surrender values of the relevant policy. The loan has no fixed terms of repayment. No policy loan exists as at end of the year.

The movement in investments and loan:

	2018	2017
	\$	\$
At beginning of year	33,448,578	11,760,076
Purchases	33,907,395	27,019,595
Disposals	(13,840,300)	(5,500,000)
Gain on disposal of investments	46,101	-
Loss on disposal of investments	(97,413)	(31,163)
Amortisation cost of investments	(5,389)	(6,871)
Fair value change in investments	(657,007)	206,941
At end of year	52,801,965	33,448,578

#### **8 OTHER RECEIVABLES**

	2018	2017
	\$	\$
Deposits	60,350	48,050
Interest receivable	405,699	259,947
Sundry receivables	11,743	-
Loan and receivables	477,792	307,997
Prepayments	108,921	184,890
	586,713	492,887
		<u> </u>

Other receivables are all due within the next financial year.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 9 CASH AND CASH EQUIVALENTS

Cash and cash equivalents at end of the year comprise:

	2018	2017
	\$	\$
Fixed deposits with financial institutions	9,262,574	6,995,781
Cash and bank balances	858,034	993,551
	10,120,608	7,989,332

The weighted average effective interest rates per annum relating to cash and cash equivalents at the reporting date is 1.48% (2017: 0.95%).

#### 10 SHARE CAPITAL

_	2018	2017	2018	2017
	Number of ordinary shares		\$	\$
Issued and fully paid:				
At beginning of year	23,930,000	23,930,000	23,930,000	23,930,000
Issue of share capital	10,000,000	-	10,000,000	
At end of year	33,930,000	23,930,000	33,930,000	23,930,000

On October 04, 2018, the Company has issued and fully paid for 10,000,000 additional ordinary shares at \$1.00 each to its parent company. The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.

### Capital management

The Company defines "capital" to be share capital and accumulated profits. The immediate and ultimate holding company ensure that the Company has adequate capital in order to meet its obligations and to sustain the operations of the Company.

All insurers and reinsurers that carry on insurance business in Singapore are registered with MAS and are subject to the prudential standards which set out the basis for calculating the fund solvency requirements (FSR) and capital adequacy requirement (CAR), which is a minimal level of capital that must be held to meet policyholders' obligations. The FSR and CAR apply a risk-based approach to capital adequacy and are determined to be the sum of the aggregate of the total risk requirement of all insurance funds established and maintained by the reinsurer under the Act. It is the Company's policy to hold capital levels in excess of FSR and CAR.

## NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 11 INSURANCE CONTRACT LIABILITIES

	2018	2017
	\$	\$
Life insurance non-par contracts	44,955,800	30,798,752
Current portion	234,878	(4,824,298)
Non-current portion	44,720,922 44,955,800	35,623,050 30,798,752
Movements in insurance contract liabilities:		
	2018	2017
	\$	\$
At end of year At beginning of year	44,955,800 30,798,752	30,798,752 12,939,045
Gross change in insurance contract liabilities Gross benefits and claims paid	14,157,048 112,000	17,859,707
Net benefits and claims	14,269,048	17,859,707

Movements in insurance contract provisions include the aggregate of all the events giving rise to additional policyholder liabilities in the year. These include death claims, surrenders, lapses, the setting up of liability to policyholders at the initial inception of the policy, the declaration of bonuses and other amounts attributable to policyholders.

#### 12 OTHER PAYABLES AND ACCRUALS

	2018	2017
	\$	\$
Other payables	258,329	163,630
Accrued expenses	17,612	8,397
Other payables and accruals	275,941	172,027

Other payables and accrued expenses are due within the next financial year.

# NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 13 LOSS BEFORE INCOME TAX

Loss before income tax includes the following charges:

	2018	2017
	\$	\$
Information system charges	437,676	445,760
Operating lease expense	92,325	92 <b>,</b> 454
Professional fees	387,400	343,579
Net investment expenses/(income)		
Amortisation cost of investments	5,389	6,871
Interest income:		
- fair value through profit or loss	(1,222,695)	(745,952)
- held-for-maturity	(3,680)	(15,875)
- fixed deposits	(114,264)	(56,758)
- policy loans	(936)	-
Gain on disposal of investments	(46,101)	-
Loss on disposal of investments	97,413	31,163
Fair value changes in investments	657,007	(206,941)

## 14 INCOME TAX EXPENSE

The income tax expense varied from the amount of income tax expense determined by applying the Singapore tax rate of 17% (2017: 17%) to profit before income tax as a result of the following differences:

#### Reconciliation of effective tax rate

	2018	2017
	\$	\$
Loss before tax	(2,710,926)	(2,003,576)
Tax calculated using Singapore tax rate at 17%	(460,857)	(340,608)
Expenses not deductible for tax purposes	11,188	12,174
Effect of deferred tax assets not recognised	449,670	328,434
	-	

Deferred tax assets have not been recognised because it is not probable that future taxable profits will be available against which the Company can utilise the benefits.

Unutilised tax losses amounting to \$ 13,772,223 (2017 : \$11,127,106) are available for set off against taxable profits of future years subject to compliance with the provisions of Section 37 of the Singapore Income Tax Act, Chapter 134 and the Inland Revenue Authority of Singapore.

# NOTES TO THE FINANCIAL STATEMENTS December 31, 2018

#### 15 OPERATING LEASE ARRANGEMENTS

In the second to fifth year inclusive

	\$	Þ
Minimum lease payments paid under operating leases	949,608	190,096
At the end of the reporting period, the commitments in respect of o office space were as follows:	perating leases of	:
	2018 \$	2017 \$
Within one year	189,922	161,146

2018

759,686

28,950

Leases are negotiated for an average term of five years and rentals are fixed at an average of five years.